

RIDER TO SCHEDULE A/B-21.2
(FASHION FAIR INVENTORY)

FASHION FAIR

FULL 2018 PRICE LIST/ORDER FORM

A Subsidiary of Johnson Publishing Company, Inc.

200 S. MICHIGAN AVENUE CHICAGO, IL 60604 312-322-9444

New Prices were effective November 1, 2017

Version Updated 2/15/2018

PRODUCT CODE	UPC CODE	PRODUCT DESCRIPTION	CATEGORY	Qty	MSRP	Net	Totals
SKINCARE COLLECTION							
003000	723481000306	VANTEX® SKIN BLEACHING CREAM	SKINCARE	0	\$30.50	\$18.30	\$0.00
005300	723481000535	TRUE TONE MOISTURIZER SPF 15	SKINCARE	0	\$32.00	\$19.20	\$0.00
010100	723481001013	DAILY HYDRATING TONER	SKINCARE	5	\$21.00	\$12.60	\$105.00
010200	723481001020	DAILY MOISTURE CREAM	SKINCARE	0	\$28.00	\$16.80	\$0.00
010300	723481001037	EXTRA RICH MOISTURE CREAM	SKINCARE	1	\$30.00	\$18.00	\$30.00
010400	723481001044	EXTRA RICH CLEANSER AND MAKEUP REMOVER	SKINCARE	0	\$23.00	\$13.80	\$0.00
013500	723481001358	SPECIAL FORMULA LOTION, 12 oz.	SKINCARE	0	\$24.00	\$14.40	\$0.00
024000	723481002409	BLEMISH CONTROL CLEANSING FOAM	SKINCARE	1	\$22.00	\$13.20	\$22.00
030200	723481003024	BALANCING LIGHT MOISTURIZER	SKINCARE	0	\$28.00	\$16.80	\$0.00
040500	723481004052	VANTEX TRUE TONE SKIN BRIGHTENING SERUM WITH 10% VITAMIN C	SKINCARE	0	\$34.00	\$20.40	\$0.00
LIP CARE							
831000	723481083101	LIP MOISTURIZER	LIP CARE	0	\$18.00	\$10.80	\$0.00
832000	723481083200	LIP BALANCER	LIP CARE	5	\$18.00	\$10.80	\$90.00
FAST FINISH® FOUNDATION STICK (FRAGRANCE FREE)							
470600	723481047066	HONEY	FAST FINISH STICK	1	\$32.00	\$19.20	\$32.00
471000	723481047103	TAN	FAST FINISH STICK	1	\$32.00	\$19.20	\$32.00
471200	723481047127	BUTTERSCOTCH	FAST FINISH STICK	5	\$32.00	\$19.20	\$160.00
471400	723481047141	TAWNY	FAST FINISH STICK	3	\$32.00	\$19.20	\$96.00
471800	723481047189	BROWN SUGAR	FAST FINISH STICK	1	\$32.00	\$19.20	\$32.00
472000	723481047202	NUTMEG	FAST FINISH STICK	6	\$32.00	\$19.20	\$192.00
472200	723481047226	BROWN BLAZE	FAST FINISH STICK	1	\$32.00	\$19.20	\$32.00
472400	723481047240	WALNUT	FAST FINISH STICK	11	\$32.00	\$19.20	\$352.00
473000	723481047301	PURE BROWN	FAST FINISH STICK	1	\$32.00	\$19.20	\$32.00
473200	723481047325	EBONY BROWN	FAST FINISH STICK	2	\$32.00	\$19.20	\$64.00
480600	723481048063	HAZELNUT	FAST FINISH STICK	8	\$32.00	\$19.20	\$256.00
481000	723481048100	ESPRESSO	FAST FINISH STICK	7	\$32.00	\$19.20	\$224.00
481200	723481048124	JAVA	FAST FINISH STICK	5	\$32.00	\$19.20	\$160.00
481400	723481048148	TEAK	FAST FINISH STICK	24	\$32.00	\$19.20	\$768.00
481800	723481048186	TENDER	FAST FINISH STICK	16	\$32.00	\$19.20	\$512.00
PF SOUFFLE ALL DAY							
427000	723481042702	HONEST HONEY	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
427100	723481042719	TENACIOUS TAN	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
427200	723481042726	SEDUCTIVE BROWN SUGAR	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
427300	723481042733	TANTALIZING TAWNY	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
427400	723481042740	BRILLIANT BUTTERSCOTCH	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
427500	723481042757	BEAUTIFUL BROWN BLAZE	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
427600	723481042764	BLISSFUL BRONZE	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
427700	723481042771	TIMELESS TENDER	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
427800	723481042788	PERFECT PURE BROWN	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
427900	723481042795	PRECIOUS PEARL	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
428000	723481042801	BREATHTAKING BEIGE	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
428100	723481042818	FINEST FAWN	PF SOUFFLE ALL DAY	0	\$35.00	\$21.00	\$0.00
OIL FREE PERFECT FINISH® CREAM TO POWDER MAKEUP (FRAGRANCE FREE)							
435100	723481043518	TAN	CREAM TO POWDER	0	\$29.00	\$17.40	\$0.00
435200	723481043525	BROWN SUGAR	CREAM TO POWDER	0	\$29.00	\$17.40	\$0.00
435300	723481043532	TAWNY	CREAM TO POWDER	1	\$29.00	\$17.40	\$29.00
435400	723481043549	BUTTERSCOTCH	CREAM TO POWDER	1	\$29.00	\$17.40	\$29.00
435500	723481043556	BROWN BLAZE	CREAM TO POWDER	0	\$29.00	\$17.40	\$0.00
435600	723481043563	BRONZE	CREAM TO POWDER	0	\$29.00	\$17.40	\$0.00
435700	723481043570	TENDER	CREAM TO POWDER	1	\$29.00	\$17.40	\$29.00
435800	723481043587	PURE BROWN	CREAM TO POWDER	1	\$29.00	\$17.40	\$29.00
435900	723481043594	JAVA	CREAM TO POWDER	2	\$29.00	\$17.40	\$58.00
436000	723481043600	HONEY	CREAM TO POWDER	0	\$29.00	\$17.40	\$0.00
436200	723481043624	TOFFEE	CREAM TO POWDER	2	\$29.00	\$17.40	\$58.00
436400	723481043648	HAZELNUT	CREAM TO POWDER	0	\$29.00	\$17.40	\$0.00
436500	723481043655	MOCHA	CREAM TO POWDER	1	\$29.00	\$17.40	\$29.00
436600	723481043662	SABLE	CREAM TO POWDER	4	\$29.00	\$17.40	\$116.00
436700	723481043679	ESPRESSO	CREAM TO POWDER	0	\$29.00	\$17.40	\$0.00
436800	723481043686	NUTMEG	CREAM TO POWDER	0	\$29.00	\$17.40	\$0.00
PERFECT FINISH® CREAM MAKEUP							
445100	723481044515	TAN	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
445200	723481044522	BROWN SUGAR	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
445300	723481044539	TAWNY	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
445400	723481044546	BUTTERSCOTCH	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
445500	723481044553	BROWN BLAZE	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
445600	723481044560	BRONZE	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
445700	723481044577	TENDER	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
445800	723481044584	PURE BROWN	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
445900	723481044591	JAVA	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
446000	723481044607	HONEY	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
446100	723481044614	EBONY BROWN	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00
446200	723481044621	TOFFEE	CREAM MAKEUP	0	\$29.00	\$17.40	\$0.00

EYE SHADOW [POWDER]

PRODUCT CODE	UPC CODE	PRODUCT DESCRIPTION	CATEGORY	Qty	MSRP	Net	Totals
512900	723481051292	GOLDEN CHESTNUT	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
513900	723481051391	SOUL ICE	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514000	723481051407	NOIR	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514100	723481051414	COCOA	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514200	723481051421	PURE GOLD	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514300	723481051438	OCEAN	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514400	723481051445	LIVID	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514500	723481051452	SEDONA	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514600	723481051469	TAHITI	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514700	723481051476	INDIGO	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514800	723481051483	SAGE MIST	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
514900	723481051490	JADE ONYX	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
515000	723481051506	PLUM SUNSET	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
515100	723481051513	APRICOT SPICE	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
515200	723481051520	ICED BLUSH	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
515300	723481051537	GINGER SNAP	EYE SHADOW POWDER	0	\$16.00	\$9.60	\$0.00
EYE LINER PENCILS							
561000	723481056105	SABLE	EYE LINER PENCIL	0	\$16.00	\$9.60	\$0.00
561100	723481056112	MIDNIGHT	EYE LINER PENCIL	0	\$16.00	\$9.60	\$0.00
561200	723481056129	TWILIGHT	EYE LINER PENCIL	0	\$16.00	\$9.60	\$0.00
BRUSH ON BROW							
601100	723481060119	TENDER TOPAZ	BRUSH ON BROW	12	\$17.00	\$10.20	\$204.00
601200	723481060126	BRONZE ONYX	BRUSH ON BROW	0	\$17.00	\$10.20	\$0.00
BROW PENCIL							
673000	723481067309	BROWN/BLACK	BROW PENCIL	0	\$15.00	\$9.00	\$0.00
LIQUID EYE LINER							
615000	723481061505	LIQUID EYE LINER - BLACK	LIQUID EYE LINER	6	\$18.00	\$10.80	\$108.00
MASCARA							
652600	723481065268	BOLD LASH MASCARA - BLACK	MASCARA	0	\$19.00	\$11.40	\$0.00
LIPSTICK							
800700	723481080070	PLAYFUL PLUM	LIPSTICK	0	\$18.00	\$10.80	\$0.00
801200	723481080124	SANGRIA RED	LIPSTICK	0	\$18.00	\$10.80	\$0.00
801300	723481080131	FIERY BRONZE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
801400	723481080148	EARTH RED	LIPSTICK	0	\$18.00	\$10.80	\$0.00
801800	723481080186	MAGENTA MIST	LIPSTICK	0	\$18.00	\$10.80	\$0.00
801900	723481080193	CINNAMON CRUSH	LIPSTICK	0	\$18.00	\$10.80	\$0.00
802000	723481080209	ROYAL ORCHID	LIPSTICK	0	\$18.00	\$10.80	\$0.00
802400	723481080247	RADIANT RED	LIPSTICK	0	\$18.00	\$10.80	\$0.00
802500	723481080254	PURE PLUM	LIPSTICK	0	\$18.00	\$10.80	\$0.00
802900	723481080292	BROWN SUGAR	LIPSTICK	0	\$18.00	\$10.80	\$0.00
803200	723481080322	RUM RAISIN	LIPSTICK	0	\$18.00	\$10.80	\$0.00
805000	723481080506	CHERRY WINE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
805800	723481080582	CHOCOLATE RASPBERRY	LIPSTICK	0	\$18.00	\$10.80	\$0.00
806600	723481080667	OLE ORANGE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
809500	723481080957	BLUSHING BRONZE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
809600	723481080964	PLUM PASSION	LIPSTICK	0	\$18.00	\$10.80	\$0.00
812300	723481081237	GRAPESICLE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
812400	723481081244	GARNET	LIPSTICK	0	\$18.00	\$10.80	\$0.00
812900	723481081299	TOASTED BRONZE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
813700	723481081374	SEPIA	LIPSTICK	0	\$18.00	\$10.80	\$0.00
814300	723481081435	CONFIDENCE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
816200	723481081626	SULTRY	LIPSTICK	0	\$18.00	\$10.80	\$0.00
816800	723481081688	KNOCKOUT	LIPSTICK	0	\$18.00	\$10.80	\$0.00
817500	723481081756	REBEL	LIPSTICK	0	\$18.00	\$10.80	\$0.00
822900	723481082296	DYNASTY RED	LIPSTICK	0	\$18.00	\$10.80	\$0.00
823000	723481082302	AFRICAN VIOLET	LIPSTICK	0	\$18.00	\$10.80	\$0.00
823300	723481082333	POSH	LIPSTICK	0	\$18.00	\$10.80	\$0.00
823400	723481082340	LACE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
823500	723481082357	FEMME	LIPSTICK	0	\$18.00	\$10.80	\$0.00
823600	723481082364	SEDUCTION	LIPSTICK	0	\$18.00	\$10.80	\$0.00
823700	723481082371	RAGE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
823800	723481082388	CATFIGHT	LIPSTICK	0	\$18.00	\$10.80	\$0.00
823900	723481082395	SWEET MAPLE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
824000	723481082401	BORDEAUX	LIPSTICK	0	\$18.00	\$10.80	\$0.00
824100	723481082418	SPICY PLUM	LIPSTICK	0	\$18.00	\$10.80	\$0.00
824200	723481082425	MOROCCAN SPICE	LIPSTICK	0	\$18.00	\$10.80	\$0.00
LIPTEASERS®							
863000	723481086300	TANTALIZE	LIPTEASERS	0	\$18.00	\$10.80	\$0.00
863300	723481086331	LURE	LIPTEASERS	0	\$18.00	\$10.80	\$0.00
863500	723481086355	VEX	LIPTEASERS	0	\$18.00	\$10.80	\$0.00
864900	723481086492	CHOCOLATE RASPBERRY	LIPTEASERS	0	\$18.00	\$10.80	\$0.00
865000	723481086508	CANARY DIAMOND	LIPTEASERS	7	\$18.00	\$10.80	\$126.00
MATTE LIP CRÈME							
885000	723481088502	MATTE LIP CRÈME - OLE ORANGE	MATTE LIP CRÈME	0	\$20.00	\$12.00	\$0.00
885100	723481088519	MATTE LIP CRÈME - LACE	MATTE LIP CRÈME	0	\$20.00	\$12.00	\$0.00
885200	723481088526	MATTE LIP CRÈME - CATFIGHT	MATTE LIP CRÈME	0	\$20.00	\$12.00	\$0.00
LIP LACQUER							
865400	723481086546	BRILLIANCE	LIP LACQUER	0	\$20.00	\$12.00	\$0.00
FOREVER MATTE® LIPSTICK							
820700	723481082074	FOREVER GOLD	FOREVER MATTE LIPSTICK	0	\$18.00	\$10.80	\$0.00
820900	723481082098	FOREVER COCOA	FOREVER MATTE LIPSTICK	0	\$18.00	\$10.80	\$0.00
LIP LINER PENCILS							
761000	723481076103	DARK BROWN	LIP LINER PENCIL	0	\$16.00	\$9.60	\$0.00
761500	723481076158	LIGHT BROWN	LIP LINER PENCIL	0	\$16.00	\$9.60	\$0.00

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762000	723481076202	DARK PLUM	LIP LINER PENCIL	0	\$16.00	\$9.60	\$0.00
762100	723481076219	STORM	LIP LINER PENCIL	15	\$16.00	\$9.60	\$240.00